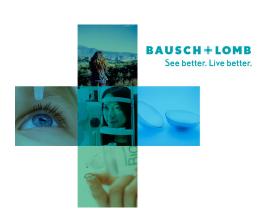
What's New in OSD Management

Paul Karpecki, OD, FAAO Director, Cornea & External Disease Kentucky Eye Institute, Lexington KY Associate Professor, UPIKE



Paul M. Karpecki, OD, FAAO Financial Disclosures:

Relationships have been mitigated. Essilor Eyedaptic

All Relevant

Abbvie Able Tx Adom AI Optics Alcon Aldeyra Amaris Atlas Medical Aurion Azura Pharmaceuticals Barti Bausch + Lomb BioTissue BlephEx Brill Bruder Healthcare Bruno Vision Care Cambium Pharma Denali Ocular Dompe

Elemental

Oculus Ocuphire Eyedetec **OM Solutions** Harrow Health Healthe Hue.AI iCare USA Iveena Jobson/Web MD Kala Pharmaceuticals Lacrisciences LenTechs Lexitas Lubricant Mallinckrodt Mati Mazado Movu

Neurolens Nordic Pharma Omega Ophthalmics OcuSoft Orasis Percept RegenerEyes Rendia RxSight Science Based Health Scope Sentiss Pharma Sight Sciences Silk Technologies Signal 21 Stuart Therapeutics Surface

Oasis Medial

Sydnexis Tarsus Medical TearSolutions **TECLens** Topcon Trefoil Vial Vialase Viatris Visant Medical Vital Tears

Dry Eye Disease Burden

- 42% of patients complain of symptoms that would indicate DED (60-80M people).
- 46.2 Million people in North America have DED, based on longitudinal studies -1, 2
- 16-18 Million diagnosed with DED

 1. Paulsen AJ, Cruickshanks KJ, Fischer ME et al, Dry eye in the beaver dam offspring study: prevalence, risk factors, and health-related quality of life. Am J Ophthalmol. 2014 Apr;157(4):799-806. doi: 10.1016/ j.ajo.2013.12.023. Epub 2014 Jan 2.
- 2. Moss SE, Klein R, Klein BEK, Arch Ophthalmol. Incidence of dry eye in an older population. 2004 Mar;122(3):369-73. doi: 10.1001/archopht.122.3.369

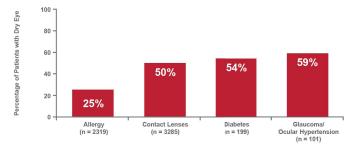
OSD in CL Wearers

- Symptoms of dryness and discomfort are highly prevalent (up to 50%) among contact lens wearers and are the most commonly cited reason for the discontinuation of contact lens wear.1
- 59% of CL wearers were found to have clinically significant MGD. 2
- Blackie C. A single vectored thermal pulsation treatment for meibomian gland dysfunction increases mean comfortable contact lens wearing time by approximately 4 hours per day. Clinical Ophthalmology 2018: 12, 169-83.

 2. Machalińska A, et al. Comparison of Morphological and Functional Meibomian Gland Characteristics Between Daily Contact Lens Wearers and Nonwearers. Comea. 2015 Sep;34(9):1098-104.

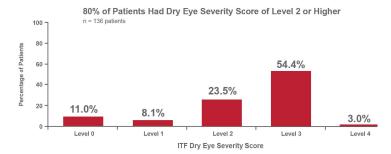
Dry Eye and Other Conditions

Dry eye disease is common among patients with other conditions Prevalence of Dry Eye in Patients With Various Conditions



- Moss SE, et al. Optom Vis Sci. 2008;85(8):668-74;
 Doughly MJ, et al. Optom Vis Sci. 1997;74(8):624-31;
 Manavlat MR, et al. BMC Ophthalmol. 2008;8:10; 4. Leung EW, et al. J Glaucoma. 2008;17(5):350-5.
 Leung EW, Medeiros FA, Weinreb RN. Prevalence of ocular surface disease in glaucoma patients. J Glaucoma. 2008;17(5):350-355.

Dry Eye Prevalence in Patients Scheduled for Cataract Surgery1



- 22.1% of patients had previously received a diagnosis of Dry Eye Disease
- 80.9% of patients had an ITF Dry Eye Level 2* or higher, based on the

*ADITE by ADIT in digner program BATCL and ADIT CONSTRUCTION Sospective health assessment of cataract patients ocular surface study.

2010. (Unpublished study).

The Impact of DED on Cataract Surgery Outcomes

- 63% of pre-cataract surgical patients had a TBUT of less than 5 seconds. 1
- Patients who had osmolarity scores within normal limits were within a half diopter of intent, whereas 17% of those with hyperosmolarity would have missed their IOL calculation by more than a diopter. 2

2. Epitropoulos AT, Matossian C, Berdy GJ, et al. Effect of tear osmolarity on repeatability of keratometry for cataract surgery planning. Journal Cataract Refract Surg. 2015 Aug;41(8):1672-7.

Lacrimal Functional Unit (LFU)

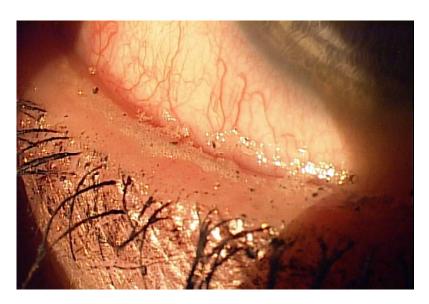
- Tear film
- Lacrimal glands
- Goblet cells
- Corneal and conjunctival epithelia
- Meibomian glands
- Lid closure
- Homeostasis controlled by nerve connections and systemic hormones

^{1.} Trattler WS, Majmudar PA, Donnenfeld ED, McDonald MB, Stonecipher KB, Goldberg DF. The prospective health assessment of cataract patient (PHACO) study: the effect of dry eye. Clin Ophthalmol. 2017; 11:1423-1430.

Begin with the Lid in Mind

10

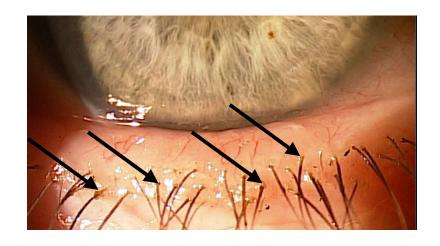
Frothy / Foamy Tears = MGD



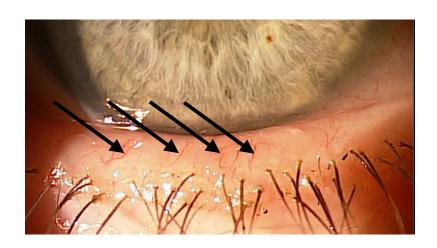
Significant Signs of Blepharitis



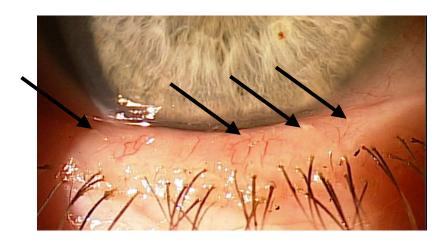
Collarettes



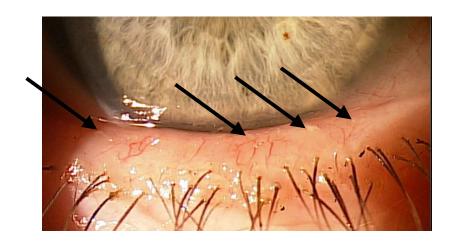
Telangiectatic vessels



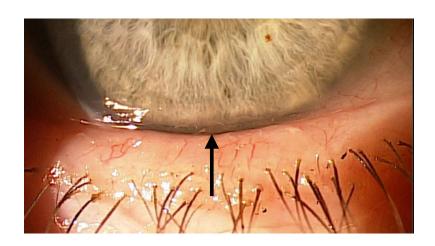
Capped MG's



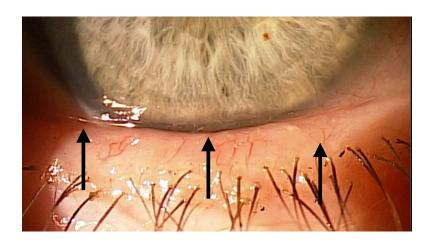
Posterior Placed MGs



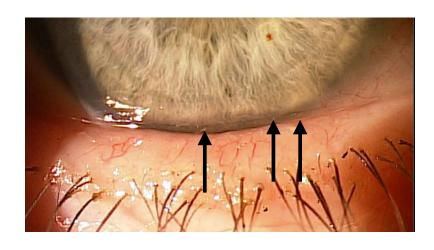
Tylosis



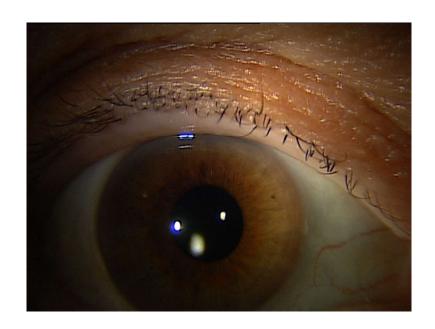
Scalloped Lid Margins



Debris in Tearfilm





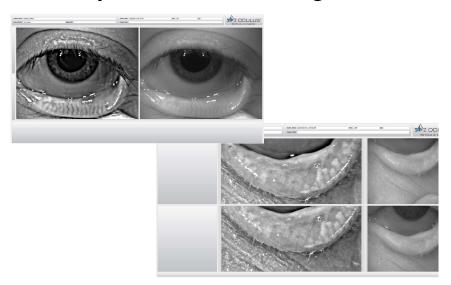




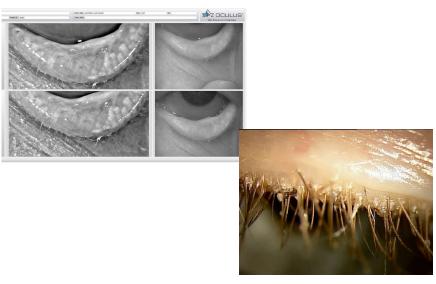


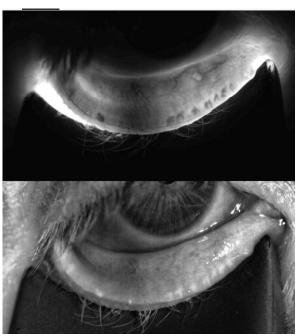


Key Tests for OSD Diagnosis

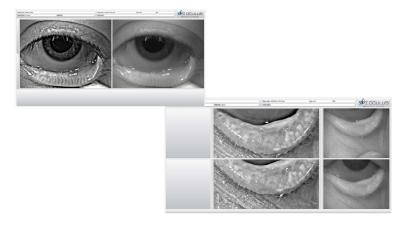


Grade 4 Collarettes





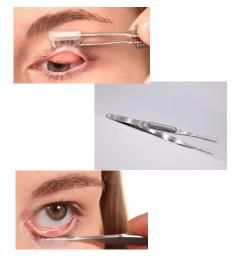
Meibography



28

Eyelid Evertors

- •Silicone soft but grips well
- Painless
- Maintains hold
- ·Like a 3rd hand



29

The Upper Eyelid Meibography plays an important role in the early diagnosis or prevention of...

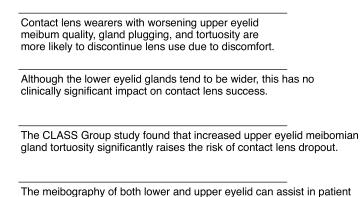
CL dropouts

Cataract surgery-induced DED

Sjögren's Syndrome (SS)

Thyroid Eye Diseases (TED)

Contact lens dropout



education on maintaining MG health for prolonged contact lens wear.

Pucker AD, Jones-Jordan LA, Kunnen CM, Marx S, Powell DR, Kwan JT, Srinivasan S, Sickenberger W, Jones L. Contact Lens Assessment of Symptomatic Subjects (CLASS) Study Group. Impact of melbornian gland width on successful contact lens use. Cont Lens Anterior Eye 2019;42(6):548-651. doi:10.1016/j.clas.2019.06.004.
 Pucker AD, Jones-Jordan LA, Marx S, Powell DR, Kwan JT, Srinivasan S, Sickenberger W, Jones L. Contact Lens Assessment of Symptomatic Subjects (CLASS) Study Group. Clinical factors associated with contact lens dropout. Cont Lens Anterior Eye 2019;42(3):318-324. doi:10.1016/j.clas.2019.12.004.

31

Cataract surgery – induced DED

Preoperative upper eyelid meibomian gland loss could be a significant predictor of postoperative DE symptoms, while the lower eyelid gland loss did not

The subjective DE symptom onset following cataract surgery was associated with the baseline upper eyelid gland loss before surgery.

Upper eyelid changes may precede those in the lower eyelid.

Integrating upper eyelid meibography into preoperative evaluations can help identify high-risk patients and positively impact post-op recovery.

1. Fujimoto H, Ochi S, Inoue Y, Kiryu J. Upper eyelid meibomian gland dysfunction is a risk factor for dry eye symptoms following cataract surgery in the early phase. Clin Ophthalmol 2022;16:293-302. doi: 10.2147/OPTH.S346606.

Sjögren's Syndrome (SS)

The upper eyelid meibomian gland dropout is significantly higher in SS patients than in non-SS.

Changes in the upper eyelid are probably responsible for the differences between SS and non-SS patients.

The upper eyelid changes can serve as an early diagnostic marker, aiding to quick decision- making and timely interventions that may prevent severe gland dysfunction.

Thyroid Eye Disease

Thyroid eye disease (TED) has been linked to significant upper eyelid meibomian gland loss due to factors like incomplete blinking, proptosis, and eyelid retraction.

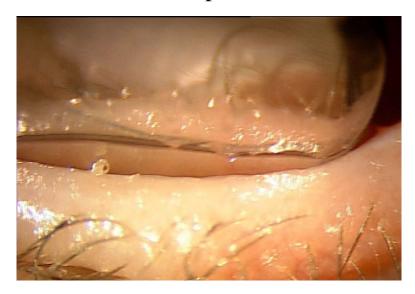
TED patients exhibit higher upper eyelid meiboscores and greater central gland dropout than other DED patients, correlating with increased ocular surface inflammation and oxidative stress.

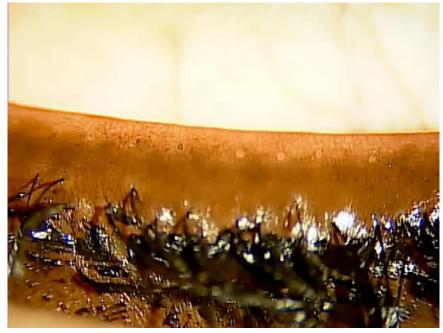
Comprehensive assessment of both upper and lower eyelids can assist in accurately diagnosing of TED-related dry eye and implementing effective management strategies.

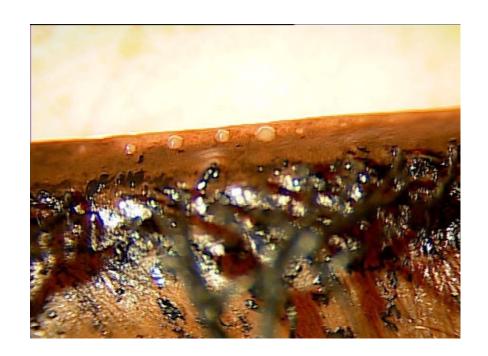
1. Park J, Baek S. Acta Ophthalmol 2019. 2. Inoue S, et al. J Clin Med 2020.

3

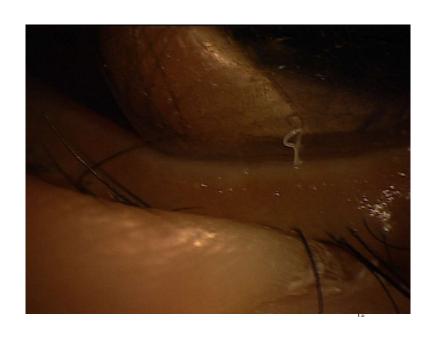
MG Expression



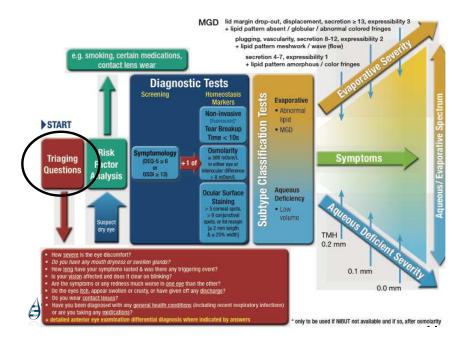








Diagnostic methodology e.g. smoking, certain medications, contact lens wear Diagnostic Tests Friaging Questions Risk Factor Analysis Symptomology Factor OSDI > 13) In lens seeze is the eye discomfor? Oby you be not be read any mobile for property on your discomfor on your di



5 Triaging Questions from OD Summit

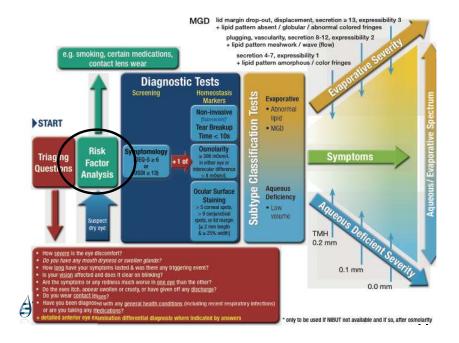
Do your eyes ever feel irritated, dry or burn?

Are your eyes red?

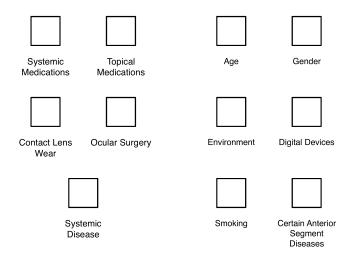
Do you experience blurred vision especially fluctuating vision?

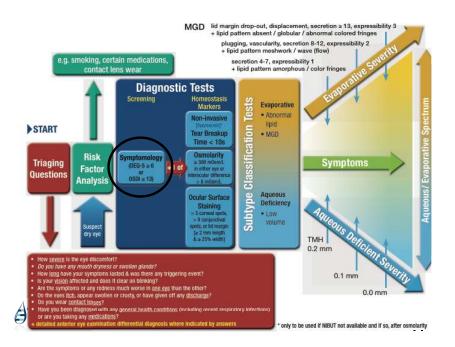
Do you use or have the urge to use artificial tears?

How much time to you spend on digital devices per day?



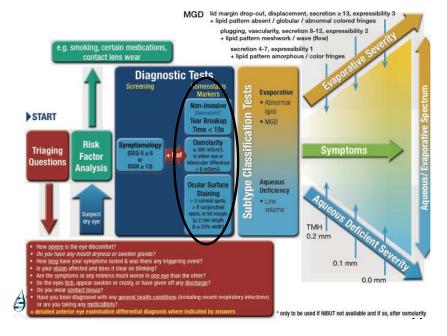
Risk Factors for Dry Eye Disease



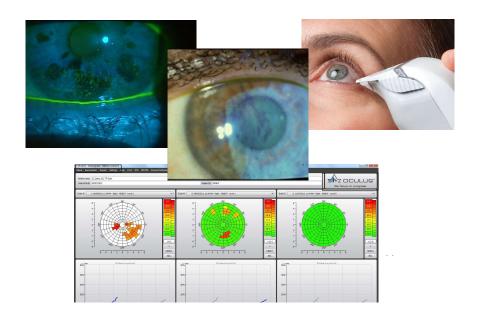


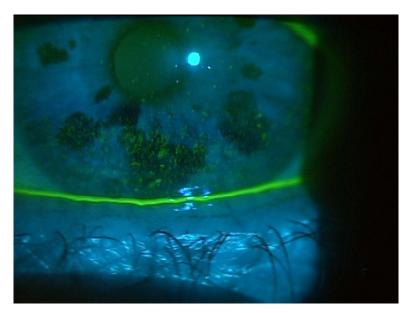
Questionnaires

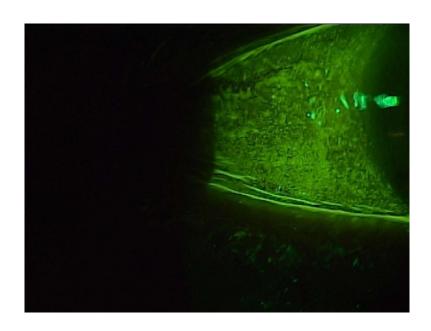




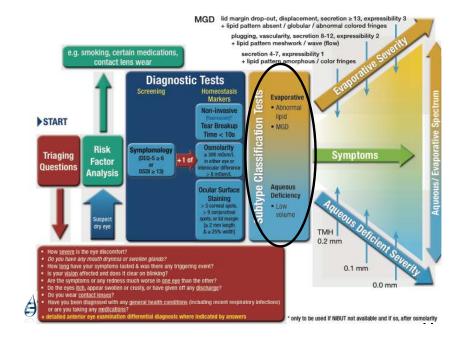


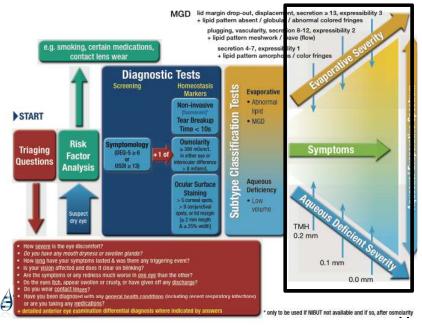






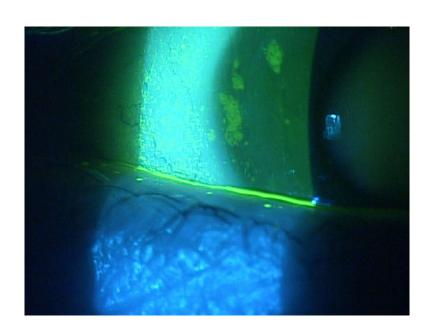
Identify the Sub-type of DED









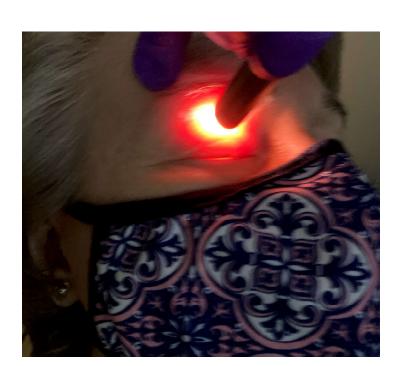


Diagnostic Summary

- 1. Questionnaires
- 2. Global test for homeostasis
 - Ocular surface staining or
 - TFBUT or
 - Osmolarity
- 3. Subtype
 - MG Expression
 - Meniscus height

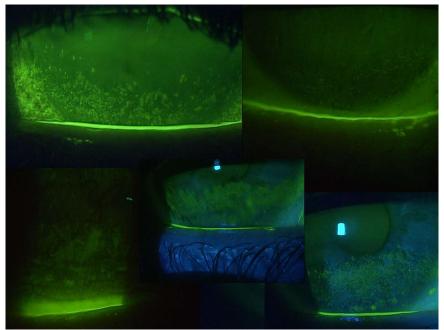
In Chronological Order

- 1. Symptoms (most significant and when?)
- 2. Eyelid assessment with MG expression
- 3. Ocular surface staining with NAFL (#15 yellow Wratten filter)
 - Corneal stain
 - Conjunctival stain
 - Tear meniscus height
 - TFBUT



KB Light Test





EVAPORATIVE DRY EYE









OBSTRUCTION

BLEPHARITIS

INFLAMMATION

TEAR FILM

Copyright 2017, Paul M. Karpecki, OD

Perflourohexyloctane

Indication

perfluorohexyloctane ophthalmic solution is a semifluorinated alkane indicated for treatment of the signs and symptoms of dry eye disease.

Important Safety Information

- Should not be administered while wearing contact lenses. Contact lenses should be removed before use and for at least 30 minutes after administration
- Instruct patients to instill one drop of PFHO into each eye four times daily
- The safety and efficacy in pediatric patients below the age of 18 have not been established
- The most common ocular adverse reaction was blurred vision (1% to 3% of patients reported blurred vision and conjunctival redness)

Single-ingredient Formulation

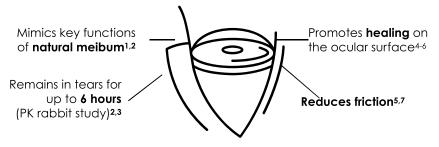
100% perfluorohexyloctane

· No inactive ingredients



Water free
Preservative free
Steroid free

PFHO Inhibits Evaporation



MIEBO FORMS A MONOLAYER at

the air-tear interface, which can be expected to reduce evaporation. An in vitro study showed that MIEBO was **4X** more effective at inhibiting evaporation compared with meibum lipids.¹

PFHO Demonstrated Rapid and Sustained Relief

In 2 large clinical trials where 100% of participants had clinical signs of MGD

Improvement in the Signs and Symptoms of DED

at Day 57 (primary endpoint) and

Total corneal fluorescein

Eye dryness score (visual analog

Excellent Tolerability

No serious ocular AEs

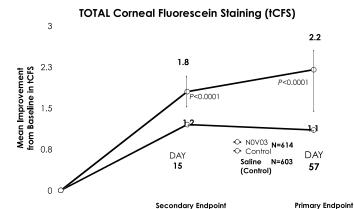
Low discontinuation rate due to AEs

~L3

Low rate of burning or stinging

Only 1 ocular AE with an incidence ≥2% (blurred vision, 2.1%)

Rapid and Sustained Improvement in Total Corneal Staining as Early as Day 15 Through Day 57



An Excellent Tolerability Profile

In 2 pivotal clinical studies of >1200 patients (>600 treated with PFHO)



Serious ocular AEs



Low rate of discontinuation due to AEs



Low rate of burning or stinging



There was one ocular AE with an incidence ≥2% (blurred vision)

PFHO Offers a Comfortable Experience



Small drop size (11 µL) means **MIEBO may feel different** from formulations containing water

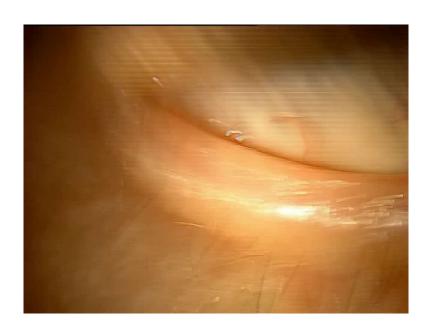


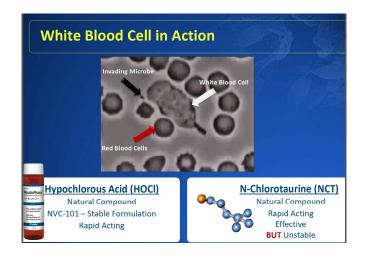
There may be **no ocular sensation or blink reflex** upon instillation











IPL and LLLT

- Intense Pulsed Light Therapy and Low Level Light Therapy
- Clear association between DED and lid margin inflammatory disease
- Widely accepted as a treatment for dermatological rosacea
- More than 80% of patients with rosacea have MGD
- 20% have ocular signs first

IPL and LLLT

- Telangiectatic vessels and skin erythema release inflammatory mediators
- IPL targets the abnormal erythematous blood vessels
- Affects mitochondrial activity
- Temperature effect on glands?
- Photomodulation affecting cytochrome C or activating fibroblasts and collagen synthesis



TREATMENT: Demodex





CONSISTS OF A PHASE 1 (WITH A SPECIFIC BLUE LIGHT MASK) AND A PHASE 2 (WITH THE STANDARD SUPPLIED RED LIGHT MASK)

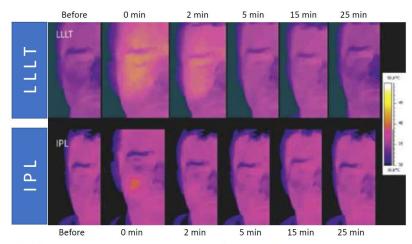
PHASE 1 – BLUE MASK

Blue light stimulates porphyrins and creates an anti-bacterial action.

PHASE 2 - RED MASK

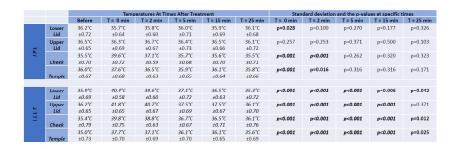
Red light stimulates ATP by increasing and improving cellular activity, it reduces inflammation and oedema and works on Meibomian glands.

Endogenous Heat



Pult, H. Messung der Hauttemperatur nach Intense Pulse Light (IPL)-Anwendung sowie Low-Level-Light-Therapie (LLLT). die KONTAKTLINSE 4/2020.

Endogenous Heat



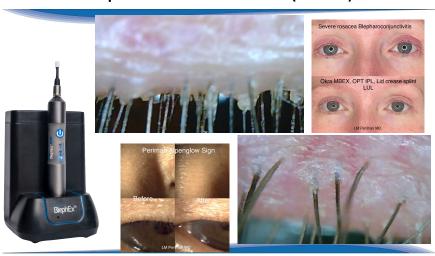
Pult, H. Messung der Hauttemperatur nach Intense Pulse Light (IPL)-Anwendung sowie Low-Level-Light-Therapie (LLLT). die KONTAKTLINSE 4/2020.

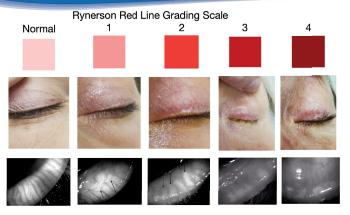


Intense Pulse Light (IPL) Therapy

- Telangiectatic vessels and skin erythema release inflammatory mediators
- IPL targets the abnormal erythematous blood vessels
- Affects mitochondrial activity
- Temperature effect on meibum?
- Photomodulation affecting cytochrome C or activating fibroblasts and collagen synthesis

Microblepharoexfoliation (MBE)





Direct correlation between intensity of RRL and meibomian gland damage

DC current Very low voltage & amperage



Courtesy Montana State University Center for Biofilm Engineering

The doctor uses a this technology to deliver a 6 volt current (equivalent of 2 AA batteries) through a specialty contact lens that is harmonically tuned to separate the bonds of a bacterial polysaccharide biofilm





3 in 1 Systems

Debrider, massager, expresser - all heated.



Debrider, Massager, Expressor

- ▶ The Only Triple Modality System for MGD
 - No disposables
 - Triple modality for MGD
 - 0 12 minutes of Clinician time



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Tri-Modal Treatment

- 1: Thermal Debridement
 - 'Decaps' glands, remove biofilm
 - 2 minutes
- 2: Thermal Lid Massage
 - liquifies meibum
 - 5 minutes (2 minutes per eye)
- 3: Thermal Expression
 - Maintains heat for effective expression
 - 2-3 minutes

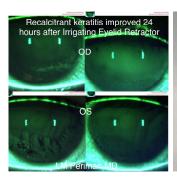


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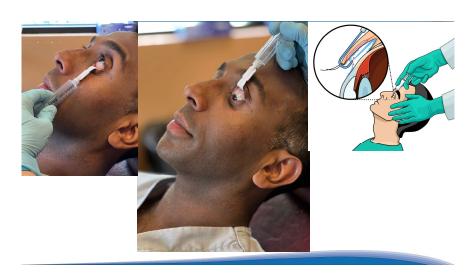
9

Irrigating Eyelid Retractor

Fixed to a syringe, the retractor has 5 ports which aim fluid at the palpebral conjunctiva, bulbar conjunctiva and conjunctival fornix.







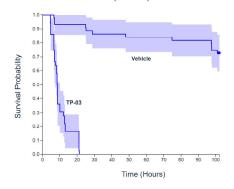
First in Class Novel Drug Designed to Eradicate Mites and Treat Blepharitis

Lotilaner 0.25% is designed to paralyze the mite nervous system through parasite-specific GABA inhibition



Mercury Study: TP-03 Works by Killing Mites

Ex-vivo mites extracted from the lashes of blepharitis patients

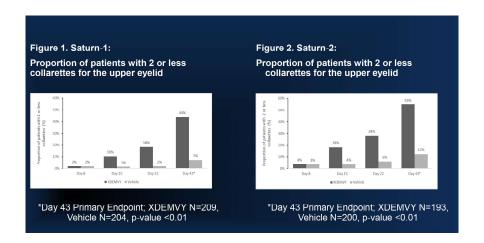


94

Cure of Collarettes with BID use of TP-03



95



- Primary Endpoints (p> 0.0001)
 Complete Collarette
 Cure (0-2 collarettes per eyelid total by Week 2!
 - 90% reduction in collarettes by Week 2 - Clinically meaningful at overall grade scale of 0-1
- Secondary Endpoints (p> 0.0001)

- o 50% of patients had mites down to grade 0 (zero) by Week 6, but it was statistically significant at week 2!
- Erythema Cure by Week 3



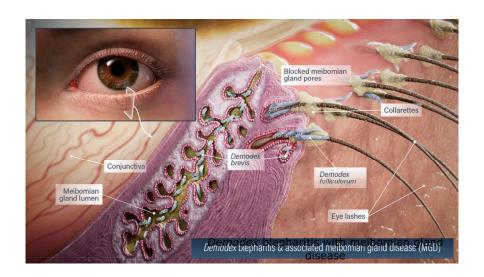
FDA, Food and Drug Administration, GABA, gamma aminobutyric acid.

1. Dallymed Credelio. Accessed June 28, 2022. https://dallymed.inlanils.gov/dallymed/ida/fda/fda/DrugXS4.cfm/8setid=427f2ebc-ce24-452b-bbb3-4344ef8b63b0-2. Gonzalez-Salinas R et al. J. Ophthalmio. 2022. g856868.3. 2 Linitio. Accessed June 28, 2022. https://www.globenewswire.com/news-release-2022-05-02-03-02-14318-be-Partner-Tarsus-Planmacousi-als-Announces-Positive-Topino-Data from Second Proced-Trial-of-They-growther-Trial-ment-of-Demondors-Beplanitishim-4.

4. ChemSrc Lotilaner. Accessed June 28, 2022. https://www.chemsrc.com/en/cas/1369852-71-0_1262257.html 5, Yeu E et al. Comea. 2022. in Press.

• Over 90% Reported the Drop to be Neutral to Very Comfortable

Treatment related ocular AE rates ≥ 1%		
	TP-03 (n=203)	Vehicle (n=209)
Instillation site pain/burning/stinging	16 (7.9%)	14 (6.7%)
Visual acuity reduced	1 (0.5%)	3 (1.4%)
Dry eye	3 (1.5%)	1 (0.5%)
AE Severity	Two moderate All others mild	One moderate All others mild



Omega fatty acids and Dry Eye

- LA / GLA (ω-6)
 - Increase "good" PG (PGE-1)
 - Against ocular surface inflammation
 - Increase tear production
- Positive action on lipid layer (Graham RH. There's nothing fishy about omega-3 fatty acids for Dry Eye Syndrome. www.medscape.com/viewarticle/ 707984. Sep 3, 2010.)
 - Positive action on tear volume (Roncone M, Bartlett H, Eperjesi F.
 Essential fatty acids for dry eye: A review. Cont Lens Anterior Eye 2010; 33(2):49–54.)
- Help to maintain MG function (Macsai, 2008)



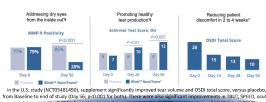
Supplemental GLA for Dry Eye: **7 Controlled Clinical Trials**

- Aqueous-deficient (Barabino S et al. Cornea 22: 97–101, 2003.)
- PRK (Macri A et al. Graefes Arch Clin Exp Ophthalmol 241:561-6, 2003.)
- Sjögren's (Aragona P, et al. Ophthalmol Vis Sci 46:4474-9, 2005.)
- Contact lens (Kokke KH et al. Contact Lens Ant. Eye 31:141-6, 2008.)
- MGD (Pinna et al. Cornea 26:260-264, 2007.)
- Mild-moderate DE (Brignole-Baudouin et al. Acta Ophthalmologica 89:e591-7, 2007.)
- Post-menopausal women (*HydroEye*) (Sheppard JD, Pflugfelder SC, et al. Cornea 32:1297-1304, 2013.)

Anti-inflammatory and Anti-oxidant Supplements

- Carotenoids
- Vitamin D3
- Turmeric/curcuminoids
- Lutein
- Zeaxanthin





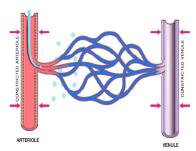
Redness Relievers

- Current OTC vasoconstrictors are $\alpha 1$ or $\alpha 1/\alpha 2$ -adrenergic receptor (α -AR) agonists^{1,2}
 - Selective α1-AR agonists (phenylephrine, tetrahydrozoline)
 - \circ Mixed $\alpha 1/\alpha 2$ -AR agonists (naphazoline, oxymetazoline)
- Long-term use restricted by:³⁻⁶
 - o Tachyphylaxis
 - Redness rebound upon discontinuation (worsening vs. baseline)
 - Systemic side effects (e.g. somnolence, dizziness)
- α 1-ARs predominantly expressed in arteries (vs. α 2-ARs in veins)^{7,8}
 - \circ Internalization/downregulation of α 1-ARs (tachyphylaxis)
 - Vasoconstrictor-induced tissue ischemia and vasodilator release (rebound redness)

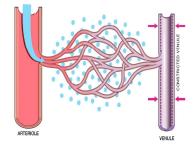
Haveles EB. In: Applied Pharmacology for the Dental Hydienist 7th ed. 2016; p.44.
 Spector SL. Raizman Mb. J Allergy Clin Immunol. 1994:91:134.
 Spector SL. Raizman Mb. J Allergy Clin Immunol. 1994:91:134.
 Spector On et al. Arch Ophthalmol. 1997;115:34-8.
 Vaidyanathan S. et al. Am J Respir Crit Care Med. 2010;182:19-24.
 Special Critical States of the Control of t

Mechanism of Action

 α-1 or mixed α-1/α-2 Effect Generalized Arteriolar/ Venular Constriction Creates Ischemia



Selective α-2 Effect
Preferential Venular Constriction
Reduced Ischemia



Clinical Study Efficacy

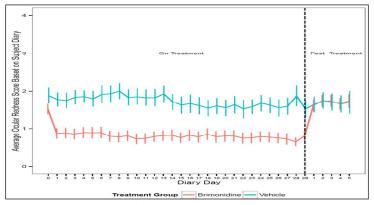
 Eyes before treatment (baseline) Brimonidine 0.025% OD Oxymetazoline OS (5 minutes post-dose)





Phase 3 Efficacy (BL861) – Patient Diary Assessments

- Sustained efficacy across treatment period without tachyphylaxis
- No evidence of rebound after cessation of treatment



Mean redness scores drawn from patient diary assessments

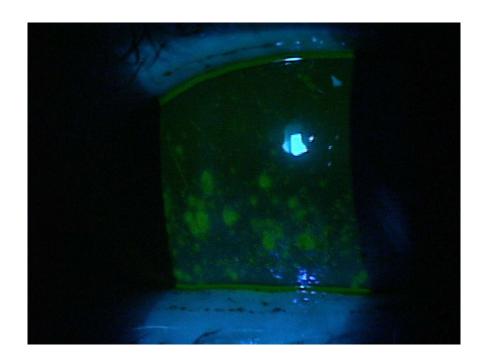
Low dose brimonidine now Preservative-Free

- \bullet α 2-ARs in veins no arteries
 - Internalization/downregulation of α1-ARs (tachyphylaxis)
 - Vasoconstrictor-induced tissue ischemia and vasodilator release (rebound redness)
 - o "Oxygenation", potential neuroprotection
 - Use in mild hyperemia with DED or AC
 - Use in mild/moderate CCH
 - Removal of BAK offers a good option for OSD patients

Haveles EB. In: Applied Pharmacology for the Dental Hydenist 7th ed. 2016 p. 44. 2. Shanbhag T. In: Pharmacology. 2008 p.
 3. Spector SL, Raizman MB. J. Allergy Clin Immunol. 1994;99:134-6. 4. Tappeiner C et al. Eur. J. Ophthalmol. 2009;19:129-132.

 Yadyanathan S et al. Am. J. Respir. Crit. Care Med. 2010;182:19-24. 6. Soparkar CN et al. Arch Ophthalmol. 1997;115:34-8.

Aqueous Deficient Dry Eye Disease Management







INFLAMMATION

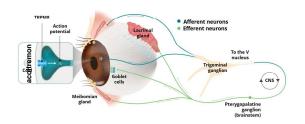
TEAR VOLUME

Monitor for MGD

Copyright 2017, Paul M. Karpecki, OD

www.ophthalmicresources.com

ACOLTREMON: A TRPM8 AGONIST



Acoltremon is a potent and selective TRPM8 agonist that activates the trigeminal nerve to stimulate tear production^{1,2}

THE TRPM8 AGONIST ACOLTREMON

Acoltremon (previously AR-15512) is a first-in-class, potent, and selective TRPM8 asponist

Mechanism of Action

- · Highly selective for TRPM8 receptors1
- Does not activate other TRP receptors at therapeutic concentrations¹
- Stimulates TRPM8 receptors at nanomolar to low micromolar concentrations^{1,2}
- Does not desensitize TRPM8 after repeated

Clinical Development இழுக்க

COMET-1

In a large phase 2b study, topical acoltremon 0.003% led to a rapid increase in tear production and reduction in DED symptoms³ Based on the totality of data from COMET-1, two identical, pivotal phase 3 studies were designed to evaluate the safety and efficacy

COMET-2 and COMET-3

 Based on the totality of data from COMET-1, two identical, pivotal phase 3 studies were designed to evaluate the safety and efficacy of topical acoltremon 0.003% compared with its vehicle administered twice daily for 90 days in subjects with DED^{4,5}



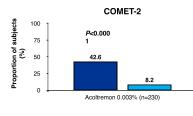
DED, dry eye disease; TRP, transient receptor potential; TRPM8, transient receptor potential melastatin 8.

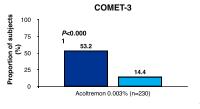
1. Sherkheli MA, et al. Pak J Pharm Sci. 2008;21:370-378. 2. Beck B, et al. Cell Calcium. 2007;41:285-294. 3. Wirta DL, et al. Ocul Surf. 2022;26:165-173. 4. https://clinicaltrials.gov/study/NCT05285644. Accessed July 30, 2024. 5. https://clinicaltrials.gov/study/NCT05260966. Accessed July 30, 2024.

ACOLTREMON 0.003% MET THE PRIMARY ENDPOINT IN BOTH PIVOTAL STUDIES

- Proportion differences were 34.4% (P<0.0001) and 38.8% (P<0.0001) for COMET-2 and COMET-3, respectively
- In the pooled analysis, the proportion of subjects who achieved a ≥10-mm increase in unanesthetized Schirmer score at day 14 was 47.9% for acoltremon 0.003% vs 11.4% for vehicle, yielding a difference of 36.5% (P<0.0001)

Proportion of subjects who achieved a ≥10-mm improvement from baseline in unanesthetized Schirmer score on day 14

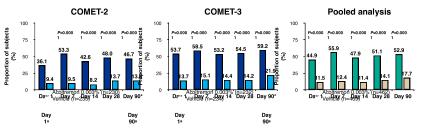




Acoltremon 0.003% (n=230) Vehicle (n=235) Acoltremon 0.003% (n=232) Vehicle (n=234)

ACOLTREMON 0.003% LED TO AN INCREASE IN TEAR PRODUCTION AS EARLY AS AFTER THE FIRST DOSE AND SUSTAINED THROUGH DAY 90

Proportion of subjects who achieved a ≥10-mm improvement from baseline in unanesthetized Schirmer score over the 90-day treatment period

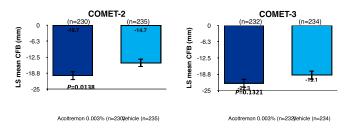


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FIRST (KEY) SECONDARY ENDPOINT: CHANGE FROM BASELINE IN SANDE SCORE ON DAY 28

 Met in COMET-2 (P=0.0138); directionally in favor of acoltremon 0.003% in COMET-3 (P=0.1321)

Change from baseline in SANDE score on day 28

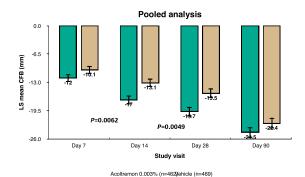


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CFB, change from baseline; LS, least-squares; SANDE, Symptom Assessment iN Dry Eye.

POOLED (COMET-2 AND COMET-3) DATA: CHANGE FROM BASELINE IN SANDE SCORE

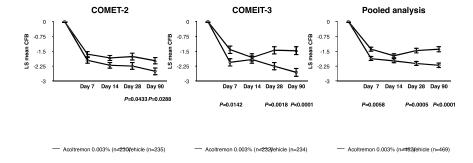
 Difference in favor of acoltremon 0.003% observed from day 7 through day 90 (P<0.05 at both days 14 and 28)



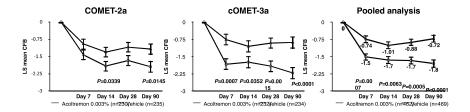
CFB, change from baseline; LS, least-squares; SANDE, Symptom Assessment iN Dry Eye.

REDUCTIONS IN TOTAL CORNEAL STAINING CONSISTENTLY OBSERVED IN INDIVIDUAL STUDIES AND POOLED ANALYSIS WITH ACOLTREMON 0.003% OVER 90 DAYS

Change from baseline in total corneal staining (modified NEI scale [0-20])^a



Change from baseline in total conjunctival staining (modified NEI scale [0-24])



aTotal conjunctival staining data were investigated as exploratory endpoints. CFB, change from baseline; LS, least-squares; NEI, National Eye Institute.

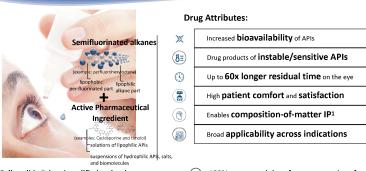
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ACOLTREMON 0.003% SAFETY PROFILE

- The most common ocular treatment-emergent adverse event (TEAE) with acoltremon 0.003% was instillation site burning/stinging, with an incidence of ∈51%
 - Of the subjects who reported burning/stinging, 98% reported it as mild
 - A total of 2 subjects discontinued from COMET-2 and COMET-3 due to burning/stinging
- In a separate, 12-month safety study (COMET-4), for subjects who experienced the sensation of burning/stinging, on average 86% of these subjects reported a duration of 1 minute or less

	COMET-2		COMET-3	
	Acoltremon 0.003% n=230	Vehicle n=285	Acoltremon 0.003% n=232	Vehicle n=234
Number of serious ocular TEAEs	0	0	0	0
Study discontinuation rate, %	8.7	9.4	7.3	6.8
Percentage of subjects discontinuing study due to any TEAE, %	1.3	1.3	2.2	2.1
Number of ocular TEAEs >2.5%	1	1	1	1
Incidence of burning/stinging, %	53.0	3.8	50.9	2.6
Percental Dead Investing/stimpingerated/asseni/dent. in severity, %	98.4	100.0	97.5	100.0
Number of subjects discontinuing study due to burning/ stinging	0	0	2	0

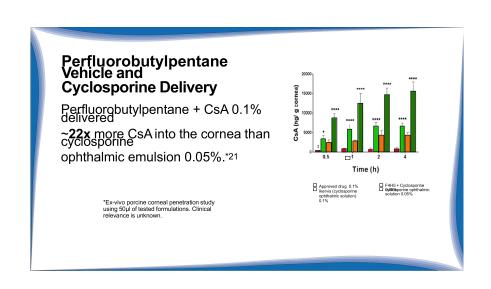
Water-free Novel Drug Products: P4H5 and PFHO



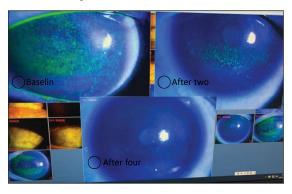
Fully validated and qualified technology
Physically, chemically & physiologically inert
No catabolism or metabolism

100% water- and therefore preservatives-free Expand universe of applicable

medicines Highly biocompatibility, no accumulation



Impressive Therapeutic Effect on the Ocular Surface





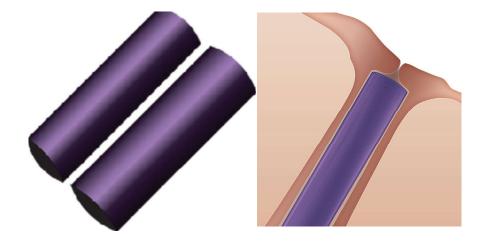


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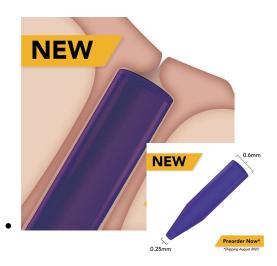


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180 Day Extended Duration Punctal Plugs



Tapered Extended Duration Plugs



Tapered Extended Duration Plugs



Canalicular Gel

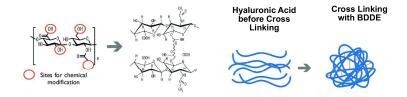
- Cross-linked hyaluronic acid gel that allows patient's eyes to be bathed in their own natural tears
- Customized for each individual patient or provide full fill of the canalicular system



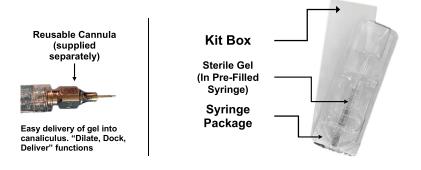
Intra-Canalicular Gel

- Cross-linked hyaluronic acid gel that allows patient's eyes to be bathed in their own natural tears
- Customized for each individual patient
- Single patient administration syringe provides a full fill of the canalicular system
- Remains in place until removal at 6 months

Intricate Crossing of Hyaluronic Acid Chains to Create Gels

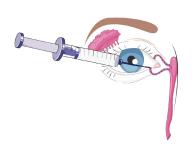


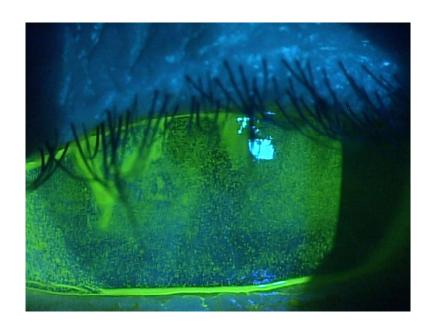
Kit Configuration



Instructions for Use

- Comes in a pre-filled injector with enough gel to treat the lower and upper canaliculi.
- 2. A cannula tip^{†††} is placed in the punctum and the HA CXL gel is inserted.
- 3. The gel flows through the punctum into the lacrimal sac.
- If you see the gel extruding from the upper punctum, you know that both the upper and lower puncta have been blocked.





Amniotic Membrane Types

Cryopreserved

<u>Pros</u>

- FDA Approved
- Proprietary Freezing Process
- Ease of use (fitting a contact lens)

Cons

- Requires refrigeration and space in office
- Has to be thawed before use
- Ring placement can be uncomfortable
- Shorter shelf-life
- Price

Amniotic Membrane Types

Dehydrated

- Pros
 - · Patient comfort
 - Variety of sizes Reduced cost

 - Ease of use
- Requires BCL for retention or Lid Seal
 BCL can cause hypoxia
- Amniotic Membrane
 - Sizes: 8mm, 10mm, 12mm &14mm
 - Stored at room temperature

 - Shelf life of 5 years
 Product can be placed either side down on ocular surface



Neurotrophin-3/Neurotrophin-4	NT-3/NT-4
Basic fiberblast growth factor	bFGF
Beta nerve growth factor	β-NGF
Epidural growth factor/Epidermal growth factor receptor	EGF/EGF-R
Glial cell line-derived neurotrophic factor	GDNF
Heparin binding growth factor	HB-EGF
Hepatocyte growth factor	HGF
Platelet-derived growth factor	PDGF-AA/PDGF-BB
Placenta growth factor	PIGF
Stem cell factor	SCF/SCF-R
Transforming Growth Factor Alpha	TGFa/TGFb1/TGFb3
Vascular endothelial growth factor	VEGF

Protein	Abbreviation
Growth differentiation factor 15	GDF-15
Interleukin 1α	IL-1α
Interleukin 1 Beta	IL-1β
Interleukin 1 receptor antagonist	IL-1ra
Interleukin 12 p40	IL-12p40
Interleukin 17	IL-17
Osteoprotegerin	OPG
Interleukin 8	IL-8
Intercellular adhesion molecule 1	ICAM-1
Tumor necrosis factor	TNF
Interleukin 4	IL-4
Interleukin 5 receptor	IL-6R
Macrophage colony stimulating factor 1 receptor	MCSF R
B lymphocyte chemoattractant (CXCL 13)	BLC
Eotaxin 2	Eotaxin-2

Ocular Surface Disorders

Diseases with Pre-existing Epithelial Defects to promote wound healing and reduce complications (debridement is optional)	Diseases without Epithelial Defects to prevent further damage and promote regeneration (no debridement/PTK)	Diseases with Unhealthy Epithelium or Basement Membrane to promote regeneration (after debridement/PTK)
neurotrophic persistent corneal epithelial defect post-infectious recalcitrant corneal ulcers (e.g. herpetic, vernal, and bacterial) non-healing epithelial defect after PRK/PTK acute chemical/thermal burns acute Stevens-Johnson syndrome/toxic epidermal necrolysis	dry eye syndrome superficial (punctate) keratitis filamentary keratitis radiation keratitis; whorl pattern indicative of limbal stem cell injury exposure (Graves) keratopathy	recurrent corneal erosion, EBMD Salzmann's nodular degeneration bullous keratopathy during/following DSEK haze after PTK partial limbal stem cell deficiency corneal dystrophy (e.g., Reiss Buckler)

Amniotic Membrane Insertion



Removal







Action of Growth Factors in Serum

- Cellular proliferation
- Migration
- Differentiation
- Apoptosis
- Intercellular communication

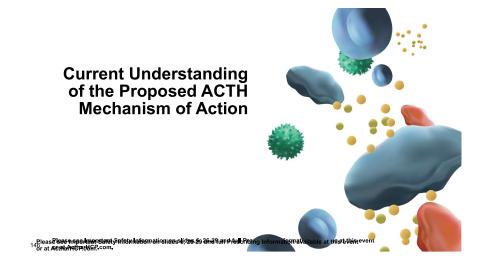
Autologous Serum Tear Substitutes

	TEARS	SERUM
	(4)	
Ph	7.4	7.4
Osmolality	298	296
Albumin (mg/l)	54	35-55
EGF (ng/ml)	1.5	0.7
TGF-b (ng/ml)	2-10	6-33
Vitamin A (mg/ml)	0.02	46
Lysozyme (mg/ml)	1.4	6
SIgA (ug/ml)	1190	2
Fibronectin (ug/ml)	21	205
Hepatocyte GF, NGF, IGF-1, Substance P, Complement, Fibroblast GF, cGRP, other Ig, etc.		✓

Autologous Serum Tear Substitutes

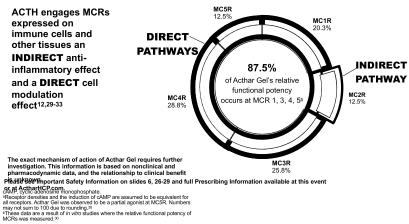
First described 1984 by Fox et al (for KCS), more after success in eyes with persistent epithelial defects (Tsubota et al 1999)

	TEARS	SEHUM
	(3)	
Ph	7.4	7.4
Osmolality	298	296
Albumin (mg/l)	54	35-55
EGF (ng/ml)	1.5	0.7
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Hepatocyte GF, NGF, IGF-1, Substance P, Complement, Fibroblast GF, cGRP, other Ig, etc.		\checkmark



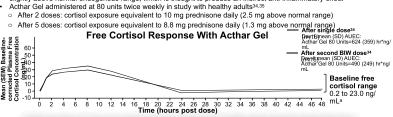
ACTH Gel Engages MCRs for Potential Dual Anti-Inflammatory and Cell Modulation Effects

Relative Functional Potency on MCRs^{30,a}



ACTH Engaged MCRs to Secrete Free Cortisol to Levels Slightly Above Normal Endogenous Range

- In a pharmacodynamic study, Acthar Gel engaged MCRs on the adrenal cortex to secrete free cortisol at levels slightly above normal endogenous range, which is thought to produce an indirect anti-inflammatory effect³⁴
 Acthar Gel administered at 80 units twice weekly in study with healthy adults^{34,35}
 After 2 doses: cortisol exposure equivalent to 10 mg prednisone daily (2.5 mg above normal range)



ACTH was shown to have a low cortisol peak when administered to healthy adults. Elevated cortisol levels have the potential to amplify steroidogenic side effects³⁴

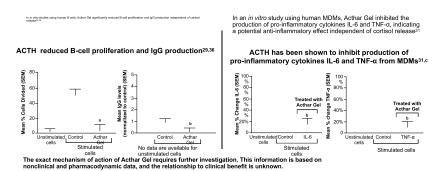
Please see Important Safety Information on slides 6, 26-29 and full Prescribing Information available at this event or at ActharHCP.com.

Data presented are from clinically relevant doses in healthy adult subjects.3

AUEC, area under the effect curve; BIW, twice weekly; SD, standard deviation; SEM, standard error of the mean.

*The baseline plasma free cortisol concentration range for all treatment groups is represented by the gray shaded area (0.2-23.0 ng/mL).

ACTH Has Shown a Direct Effect on Immune Cell Modulation^{29,31,36}



IgG, immunoglobulin G; IL, interleukin; MDM, monocyte-derived macrophage. 9P-0.05 vs stimulated control. PP-0.0001 vs stimulated control. Data adapted from Healy et al. 2017³¹ are presented as percent Pleases self-inhipotrant/Safety information on Safets 6।:26/29-ইলটে*full Prescribing Information available at this event or at Acthart(PCocm.

ACTH for the 4 R's

- Treatment Resistant
- **R**ebounders
- Steroid Responders
- Reimbursement Issues



Please see Important Safety Information on slides 6, 26-29 and full Prescribing Information available at this or at ActharHCP.com.

National Outfit for ASED

- Present in almost every major city in the US
- Blood draw at patients home or work
- Processing
- Regular replacement
- Doctors must specify concentration
 - 20% for most patients
 - 40% for GVHD etc.

KOL Serum Tears Survey Results

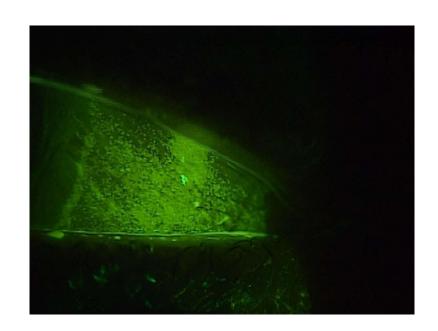
What is the preferred starting formulation?

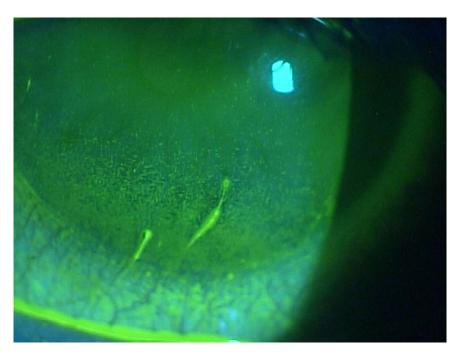
SCLERAL LENSES

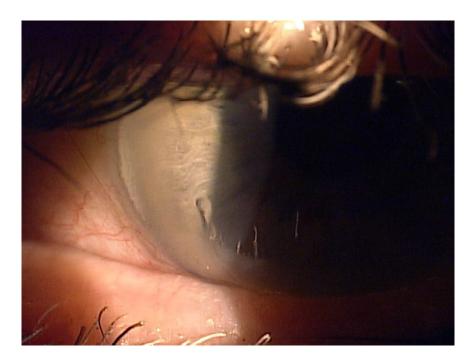


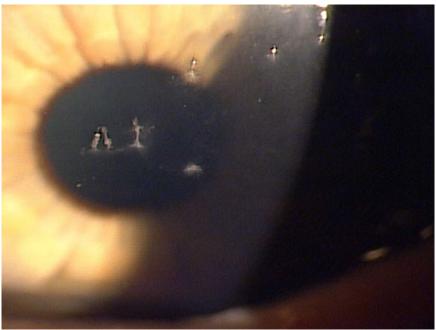
Mucin Deficient DED

- Stage 1: Conjunctival staining
- Stage 2: Mucin strands
- Stage 3: Filamentary keratitis













INFLAMMATION/MUC EXPRESSION

MUCIN QUALITY

Category: Lubrication

What makes a tear effective?

- Preservative free
- Your Patient's experience



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Category: Lubrication

- Preservative free formulations are required
- Good PFMD bottle
- Multi-use for extended period of time





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Active Ingredients	White Petrolatum (90%), Lanolin (6.9%), Light Mineral Oil (1.4%)
Inactive Ingredients	Retinol Palmitate (Vitamin A)
Preservative Free	✓
Phosphate Free	✓
Sterile Period (from first opening)	6 months
Presentation	0.18 fl. oz. (5g)
No of Applications	300
Indications	Moderate to Severe Forms of Dry Eye which require a more viscous ointment. Recommended for night time use

SDP-4:L SILK PROTEIN DERIVED

Differentiated Biologic Product with Unique Properties:

- · Highly soluble protein in aqueous formulation
- · Broad acting anti-inflammatory activity
- · Prolonged wetting without increased viscosity
- Absence of toxicity & immunogenicity
- Transparent, preservative free & single unit dose format
- Highly stable at room temperature





Silk Protein is "Insect Concrete"

Creates external structure for most arthropods

- Evolved over 400M years
- Produced by hundreds of thousands of species

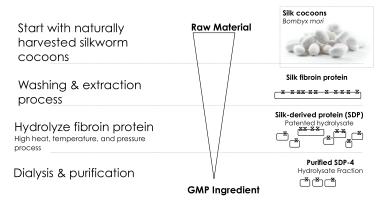
Commercial silk produced by one species

- Domesticated by humans ~10,000 years ago
- >600,000 tons produced annually

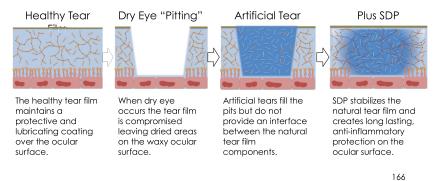


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Fibroin is Hydrolyzed into Silk-Derived Protein (SDP)



SDP-4 Enhances Tear Coating & Stability



SDP Enhances Formulation Wetting & Coating

Effective wetting & coating agent



Increases surface coating adhesion

Saline + 1% SDP



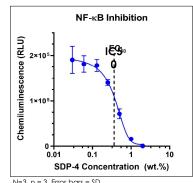
SDP-4 NF-kB Inhibition Bioassay

Human Embryonic Kidney (HEK) reporter cells

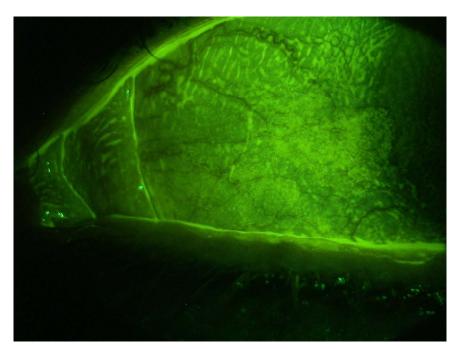
- NF-kB-RE-luc2P HEK293 cell line (Promega®,
- NF-kB activated by TNF-a dosing (1-ng/mL)
- NF-kB driven luciferase & chemiluminescence

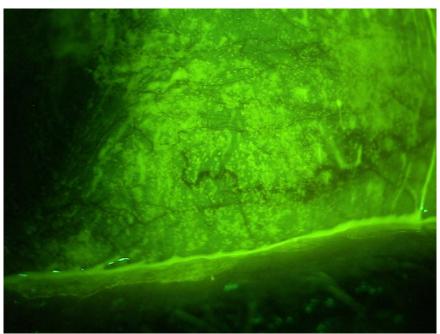
SDP-4 reduces NF-kB activity dose dependently

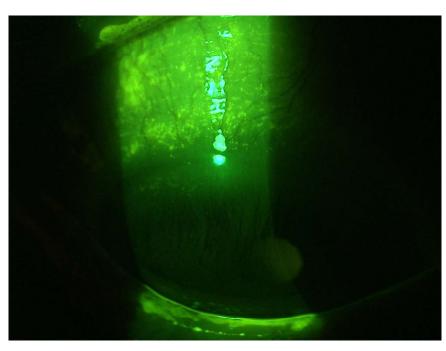
- ~20-fold reduction in activity
- Highly repeatable from batch-to-batch

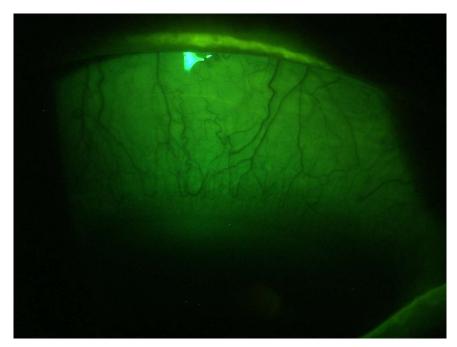


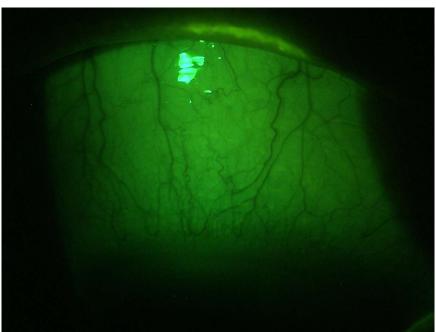
N=3, n = 3, Error bars = SD





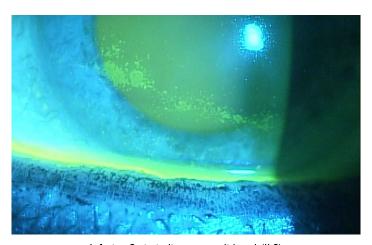






Exposure Keratitis: Inadequate Lid Seal (ILS)





Inferior Stain indicates non-lid seal (ILS)









ILS OBSTRUCTION

BIOFILM

INFLAMMATION

Morning Symptoms: Think ILS (Nocturnal Exposure)

- And leads to desiccative stress, MGD, blepharitis, exposure keratitis etc.
- It is NOT lagophthalmos
- ILS is an overnight inadequate lid seal
- · Overnight eye seals
- Hypoallergenic
- Oxygen permeable
- · Adequate mild adhesive
- · Sensitive and regular





LOTEMAX® Ointment

Lote preservative-free steroid ointment.

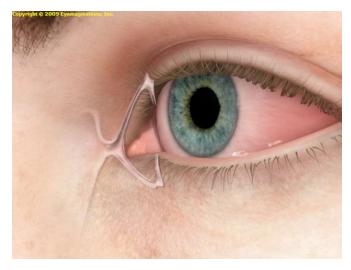


Leterrade and on interest of post-operative inflammation and pain following ocular surgery.

Loteprednol ung attributes

- Established efficacy in post-operative inflammation and pain¹
- Low risk of significant intraocular pressure (IOP) elevation seen in clinical studies²
 - <1% of patients experiences intraocular pressure elevation ≥ 10 mm Hg
 - If product is used 10 days or longer IOP should be monitored
- Preservative-free¹
- As with other ophthalmic corticosteroids, Lottenhadhoihtment is contraindicated in most viral diseases of the cornea and conjunctiva including herpes simplex keratitis (dendritic keratitis), vaccinia, and varicella, and also in mycobacterial infection of the eye and fungal disease of the ocular structures¹





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Patient Education and Tracking + Anterior Segment Photography



Slit Lamp Imaging Systems

OSD CONCLUSIONS

- Start with the LID in mind
- Follow a straight forward diagnostic algorithm
- Incorporate new and effective technologies
- Communicate effectively

Thank You

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